

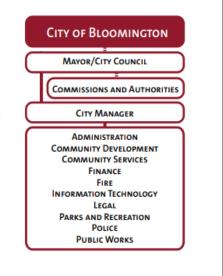


## **AGENDA**

- Budgetary Approach
- Public Engagement
- Revenue Analysis
- Expense Drivers
- Preliminary Tax Levy Working Model
- Budget Calendar

## **Budgetary Approach**

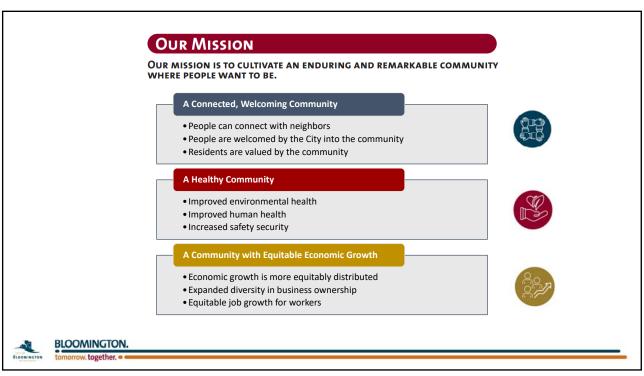
- Continued investments in Public Safety
- Maintaining services that residents value
- Focus on strategic allocation of resources
- Aligned budget requests with the City's Strategic Plan, Bloomington. Tomorrow. Together.
- Increased public engagement







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# **Budget Public Engagement**





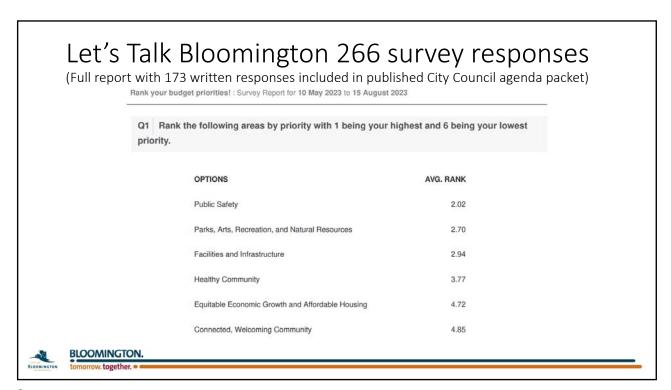


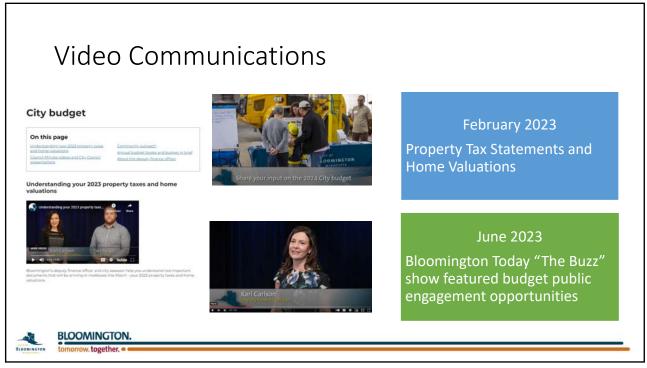


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## Lodging Tax Revenues

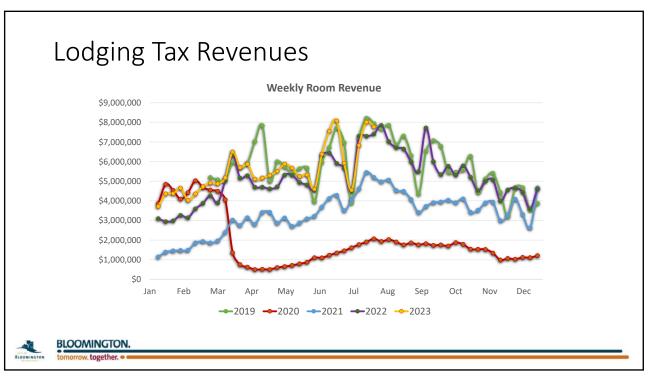
- 2019 Actual \$8.7 million
- 2020 Actual \$2.8 million
- 2021 Actual \$5.1 million
- 2022 Actual \$7.9 million
- 2023 Projected \$7.8 million
- 2024 Budget \$8.4 million







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# Lodging Tax Revenues – Average Daily Rates

Month	IVI ay 2023					
					Rooms	
					% of	Rev % of
Row Labels	Days		Avg Occ %	Avg ADR	2019	2019
Sunday		4	48.5	112.24	95.6%	101.8%
Monday		5	55.1	122.62	92.7%	101.8%
Tuesday		5	63.8	130.89	85.8%	89.0%
Wednesday		5	63.5	126.88	84.7%	83.6%
Thursday		4	62.6	120.75	103.2%	108.6%
Friday		4	76.1	129.64	115.4%	139.3%
Saturday		4	82.1	136.55	110.8%	134.0%
Grand Total	3	1	64.2	125.76	97.3%	106.7%

Row Labels	Days	Avg Occ %	Avg ADR	Rooms % of 2019	Rev % of 2019
Sunday	4	59.4	117.07	101.9%	109.7%
Monday	4	74.1	128.83	102.3%	107.1%
Tuesday	4	83.7	140.43	113.8%	125.0%
Wednesday	4	82.7	139.24	113.4%	124.0%
Thursday	5	72.7	130.23	100.3%	107.3%
Friday	5	78.5	141.63	101.2%	123.6%
Saturday	4	84.4	149.36	103.6%	131.0%
Grand Total	30	76.4	135.30	104.9%	118.1%

Jun 2023





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## Admission Tax Revenues

- 2019 Actual \$1.7 million
- 2020 Actual \$0.4 million
- 2021 Actual \$1.3 million
- 2022 Actual \$1.7 million
- 2023 Projected \$1.7 million
- 2024 Budget \$1.9 million





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### Permit Revenues

- 2019 Actual \$4.9 million
- 2020 Actual \$4.8 million
- 2021 Actual \$4.0 million
- 2022 Actual \$6.0 million
- 2023 Projected \$4.9 million
- 2024 Budget \$3.9 million







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## **Expense Drivers**

- Expected labor market pressure
  - Competitive salaries and benefits are needed to attract and retain skilled personnel
- Continued commitment to Public Safety
  - Transition from Paid-on-Call Part-Time Fire Fighters to hybrid of Part-Time and Full-Time
- Economic volatility affecting costs of materials and services







# Investments in Public Safety

AINGTON FIRE

#### **Fire**

2023: Added 21 new full-time firefighters.

2024: Budget request includes 6 new full-time firefighters.

#### Police:

2023: Added 4 new police officers, 1 new dispatch training coordinator.

2024: Budget request includes 1 new dispatcher.





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## 2023 Budget General Fund Staffing Changes

- 21 Firefighters (18 funded with SAFER grant)
- 4 Police Officers
- 1 Dispatch Training & Quality Assurance Coordinator
- 1 Natural Resources Parkkeeper
- 1 Sustainability Specialist
- 1 Human Resources Representative



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## 2024 Budget Proposed General Fund Staffing Changes

- 6 Firefighters
- 1 Dispatcher
- 3 Parks and Recreation positions moving from part-time to full-time
  - 2 of these P&R reclasses to full-time are cost neutral due to cost reductions in other areas.





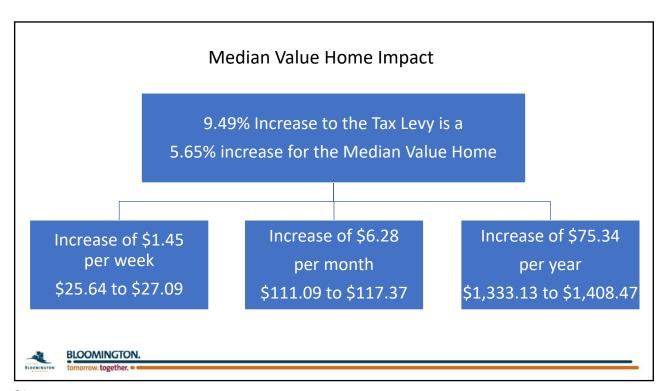
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#### 2024 Preliminary Tax Levy - WORKING MODEL

General Revenues:	2023 Tax Levy	2024 Tax Levy	Tax Levy \$ Change	Tax Levy % Change	Median Value Home Monthly City Tax	Median Value Home City Tax \$ Change	Median Value Home City Tax % Change
General Fund	\$63,991,380	\$70,456,098	\$6,464,718		\$101.32		
Communications	\$400,000	\$400,000	\$0		\$0.58		
Forestry / Diseased Trees (Solid Waste Fund)	\$185,000	\$185,000	\$0		\$0.27		
Fire Pension	\$1,000,000	\$1,050,000	\$50,000		\$1.51		
Aquatics	\$465,000	\$500,000	\$35,000		\$0.72		
Art Center	\$1,000,000	\$1,000,000	\$0		\$1.44		
Golf	\$161,343	\$105,565	(\$55,778)		\$0.15		
Ice Garden	\$125,000	\$125,000	\$0		\$0.18		
Tax A batement	\$300,000	\$400,000	\$100,000		\$0.58		
Total General Revenues	\$67,627,723	\$74,221,663	\$6,593,940	8.85%	\$106.74		
Debt Service	\$6,918,155	\$7,397,156	\$479,001	0.64%	\$10.64		
Total Tax Levy	\$74.545.878	\$81,618,819	\$7.072.941	9.49%	\$117.37	\$6.28	5.65%







#### Tax Levy Increase by Department \$ Change % Change from 2023 from 2023 **Community Development** \$973,227 1.31% **Community Services** \$201,371 0.27% Parks and Recreation \$7,328,841 9.83% **Public Works** -\$4,901,727 -6.58% Police \$1,904,733 2.56% Fire \$1,566,496 2.10% **TOTAL** \$7,072,941 9.49% BLOOMINGTON.

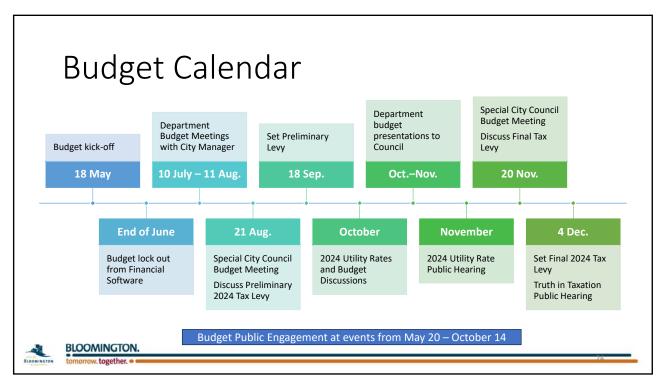
## Tax Levy Increase by Category

	\$ Change	% Change	
	from 2023	from 2023	
Salaries & Benefits	\$3,948,483	5.30%	
Internal Charges	\$1,307,801	1.75%	
Materials, Supplies, & Services	\$1,337,656	1.80%	
<u>Debt Service</u>	<u>\$479,001</u>	0.64%	
TOTAL	\$7,072,941	9.49%	



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# Discussion





